

GreenTree Inns

Doing Business in China



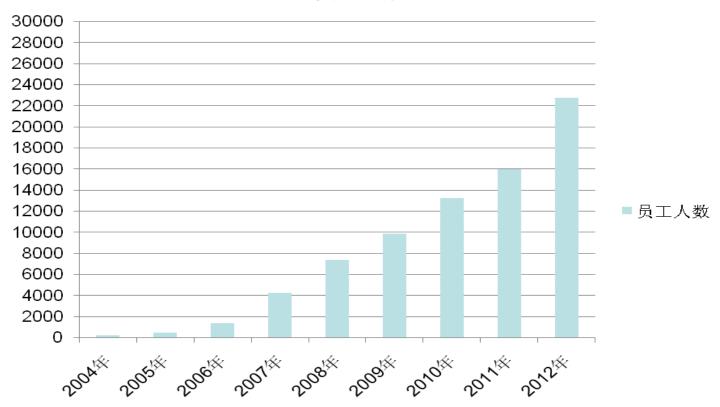
April, 2013

2004-2012 Human Resource



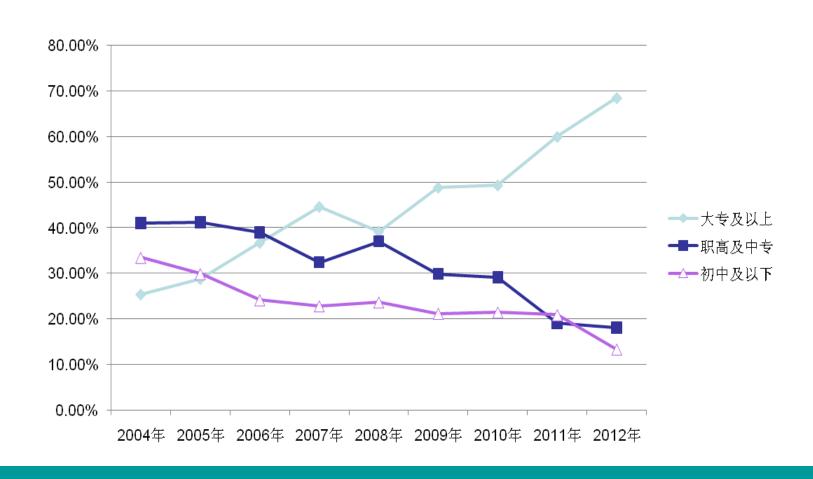






2012 Education Level Change





2012 Hotel Management team members Change



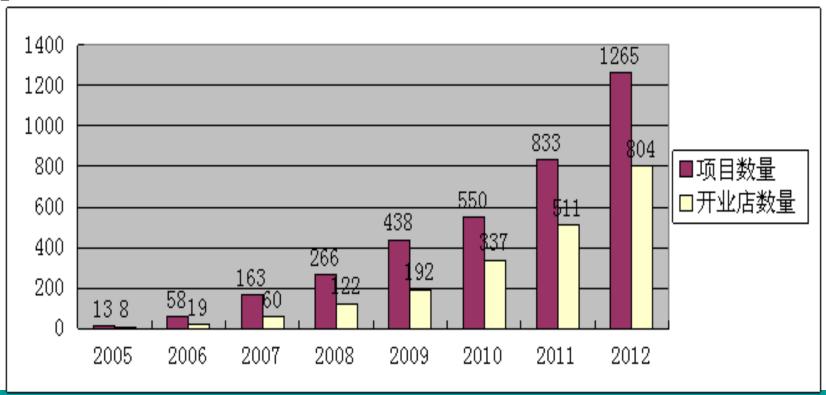
2012 GM = 766, Area Manager = 42, Department Managers = 2545



2012 Hotel Numbers



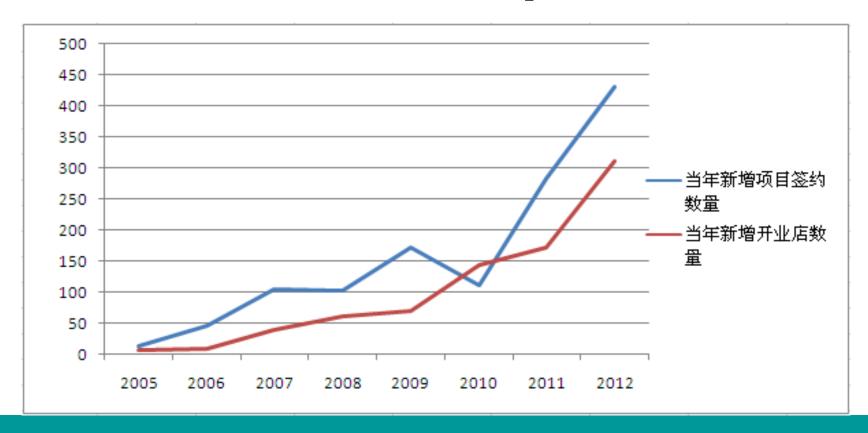
2012 Total hotel count vs opened and in operation, 酒店项目总数1265家, 开业酒店总数为804家。



2012 Hotel Net Increase

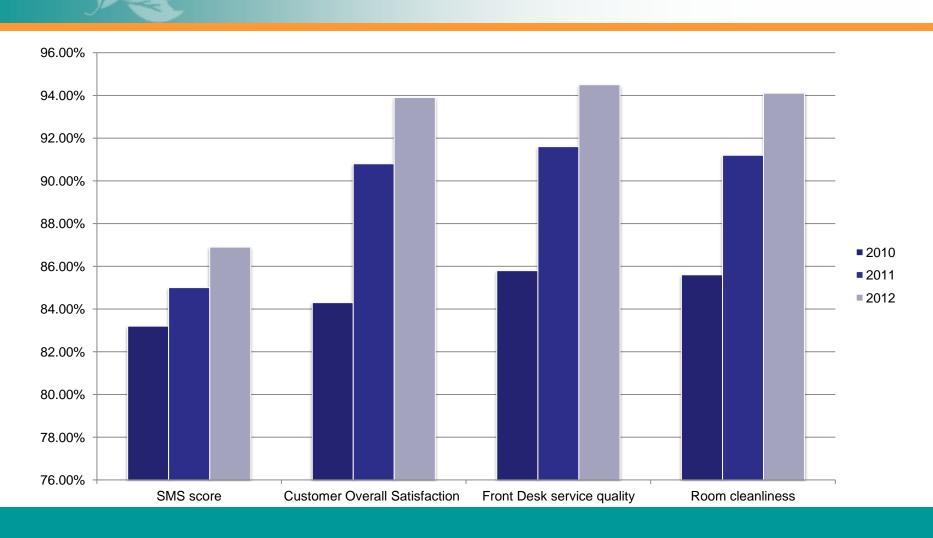


2012: hotel addition 432, opened =312



2012 Customer Satisfaction

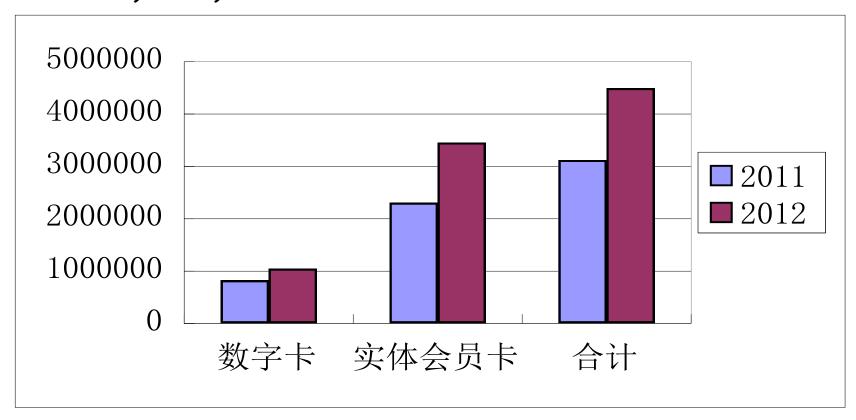




2012 Membership increase



2012: 4,500,000 members



New Brand - Vatica Hotel

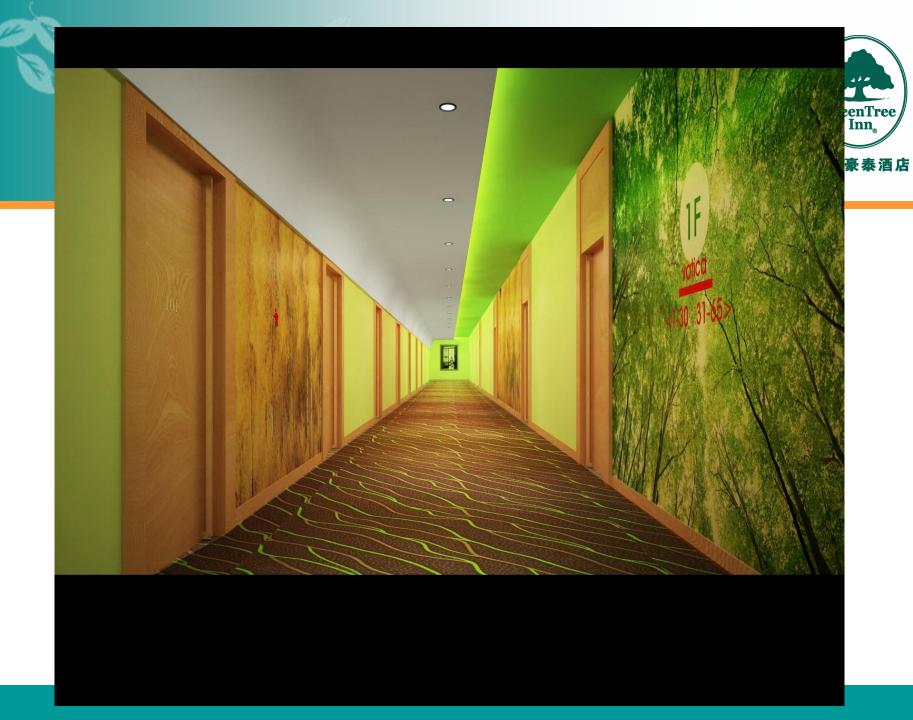


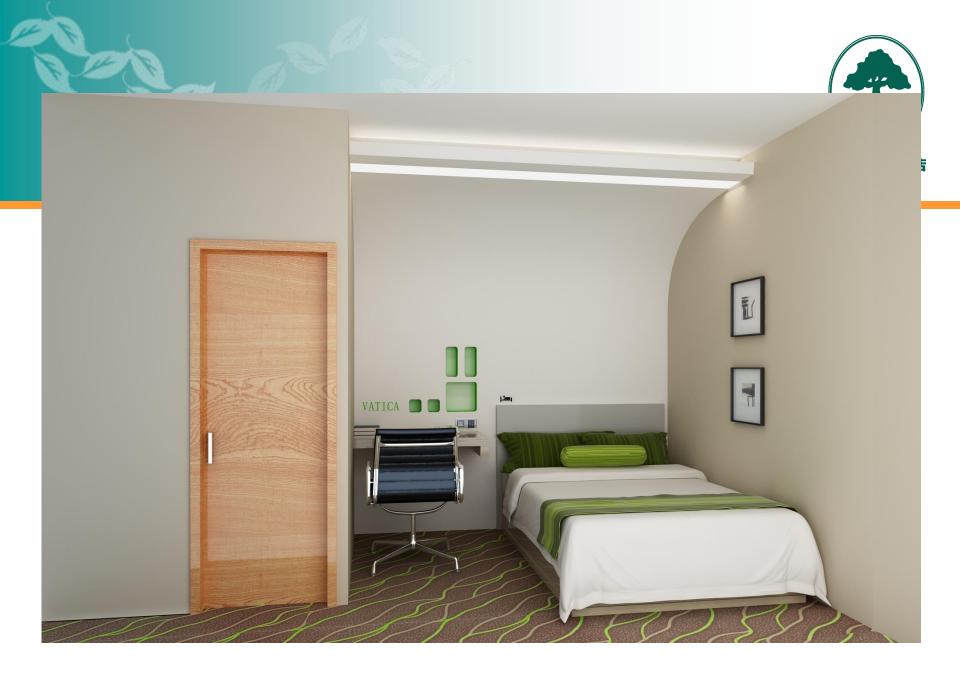












2012 Amenity in design



- > Total Wifi coverage
- Total NFC based in-hotel entertainment system
- > Total energy management

2012 Senior Management Team



2012 Add 16 management
Committee members
Average age 27
Promoted Director of the committee
- 26 years old.



Young Management Team



格林豪泰酒店













2012 New Systems Addition



- Four new HR recruitment teams
- New grid based development and operation management
- New Training and personnel development
- Mobile and NFC based management systems





格林豪泰酒店

























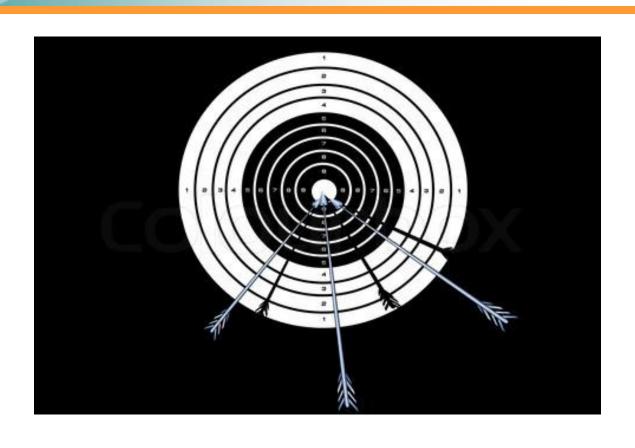






GTI Common Value

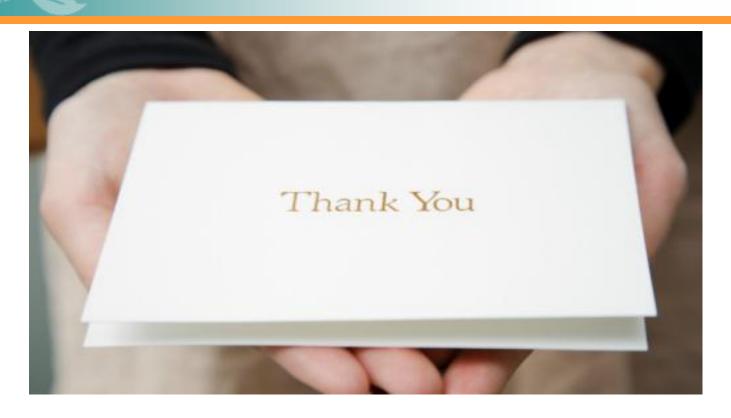






GreenTree Inns Hotel Group





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